

# THE VIRTUAL LINE

LATE SUMMER 2019



## LIMNTECH

SCIENTIFIC, INC.

The 2019 striping season is in full swing. Here at LimnTech Scientific we are fortunate to be focused on completing deliveries and on-site training. With nine systems delivered to date, and eight more sales to deliver before the end of fall, we are secure in our plan to lead the industry towards acceptance of autonomous layout of pavement markings. Check out our demo page to see state totals near you!

Our demo system has received upgraded hydraulics and is heading out for fall demonstrations. We know how hard it is to make time for demos at this time of the year, so we can be flexible and meet your schedule, day or night.

Feedback from customers is guiding our development. We listen to you and have recently implemented key improvements. A rear mechanical pointer to allow for recording via rearview mirror in addition to front lasers is now standard, allowing for accurate recordings in tight-turn situations. We are also now able to recalibrate the laser pointer at your facility to suit local requirements.

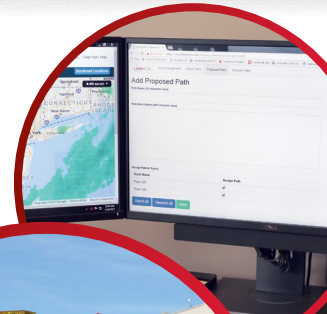
Customers have begun to order paint truck systems to complement their pickup truck based systems. We have prepared documentation to ease the integration of the LifeMark®-75 Automated Layout System into your existing or new paint truck. Our sister striping company, Guidemark, has expanded their fleet to four full size strippers with the LifeMark®-75 system, in order to maximize safety and minimize layout time.

The single-operator dual-carriage layout system installed on a Ford F-250 allows for recording and layout on either side of the truck. Standard Ford pickup truck custom order delivery times continue to be in excess of 12 weeks, but we will have a pickup truck based system available for 2019 delivery.

The web-based management system that comes standard with each LifeMark®-75 system continues to be fine-tuned following customer input. The Administration Page comes standard and assists both dispatchers and operators in planning complicated layout jobs. All data is securely stored in the cloud and accessible via password protected locations.

Customers report that they can put inexperienced crew members as drivers of a LifeMark®-75 system to perform layout while they follow with the final paint truck. The skill level of the crew is increased, enabling them to layout jobs that may be outside of their current ability.

The Ford F-250 single-operator dual-carriage system comes fully equipped with a LifeMark®-75 Automated Layout System to record and layout markings.



Detailed photos & videos are available on our website.

For more info or to schedule a demo, contact Chris Davies at 215-240-2223 or visit [limntech.com/demo](http://limntech.com/demo).