

THE VIRTUAL LINE

SUMMER 2023



Summer at Limntech has been a whirlwind of activity as we've been fully engrossed in product development, deliveries, and customer service. Our dedicated team has been crisscrossing the country, catering to our valued clients' needs and ensuring they receive the best possible experience.

One of our major accomplishments this season has been the launch of new and improved products. By tapping into real-world feedback from our customers, we've optimized our automatic restripe control products and enabled the download of GPS location data for utilization in other robotic systems, expanding the reach of our innovations. The result? A more efficient and effective system that guarantees top-notch performance.

Moreover, we've invested in upgrading our back-office hardware and software. This enhancement ensures smoother operations and better user experience when accessing our web administration page—a win-win for everyone!

To enhance the accuracy and reliability of GPS location data systems for our diverse clientele, we've been actively exploring and implementing new RTK service providers and hardware. Our goal is to elevate the precision and uptime of our systems, leaving our customers impressed with the results.

Our commitment to excellence extends beyond borders, as we venture into the international market. Our esteemed UK customer, WJ Group, has shared their satisfaction with our new electric version pre-marking system mounted on a van. Furthermore, we are currently working on a cutting-edge Automatic GPS and Camera-based Record and Layout system for an Australian customer, to be installed on a VW truck.

While carrying out startups and training in Oklahoma and Arkansas, we have personally attended to service calls in California and Missouri. We acknowledge the significance of remote service in our customer service operations, seamlessly assisting our clients both over the phone and in person.

Many of our customers are currently in the process of upgrading from LifeMark®-75 to the more advanced LifeMark®-100. This transition enables them to utilize our camera automatic pavement marking recording location process. We're thrilled to see them embrace this upgrade with enthusiasm. We still have some Ford pickup trucks with the PTO option in stock if you are interested in a new LifeMark®-100 Automatic Record and Layout truck.

Mark your calendars! From August 21-24, 2023, we will be attending the Joint Northeast/Midwest Equipment Management Meeting in Bethlehem, Pennsylvania.

Together with KDOT, we will be presenting and showcasing our cutting-edge offerings. Be sure to visit our booth and witness firsthand the capabilities of our trucks in action!

As part of our commitment to transparency and accessibility, we've enriched our YouTube channel with additional videos showcasing our automatic restripe system in operation—giving you a deeper insight into its remarkable performance.

Looking ahead, we are excited to offer our customers an exclusive opportunity. For the remaining summer days, we're providing live video zoom sales demos of the LifeMark®-100 or 300.

Contact Chris Davies at 215-240-2223 to reserve your personal demo and unlock the potential of our products.

Thank you for being part of our journey. We look forward to continuing to serve you and provide top-of-the-line products and services.



Visit limntech.com for the latest videos, updates, and info on our newest systems in operation.

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